



HHFMA PDGM Global Overview Webinar

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Presented by

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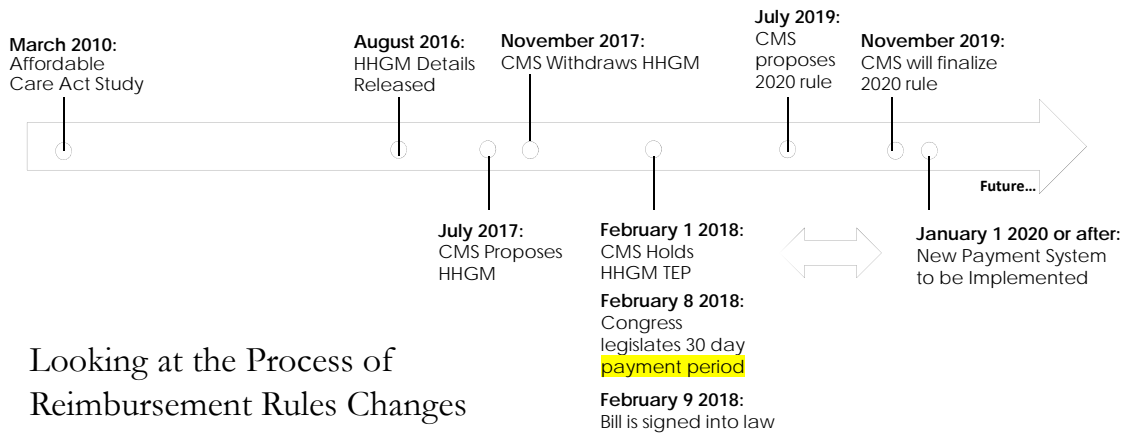
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PDGM Global Overview Objectives

- Provide brief history and goal of PDGM model.
- Describe each of the components of the PDGM model and their potential impact on providers.
- Review objectives of future PDGM webinars (interdisciplinary, documentation/coding, operations, referral sources, and EMR readiness).

The History of PDGM

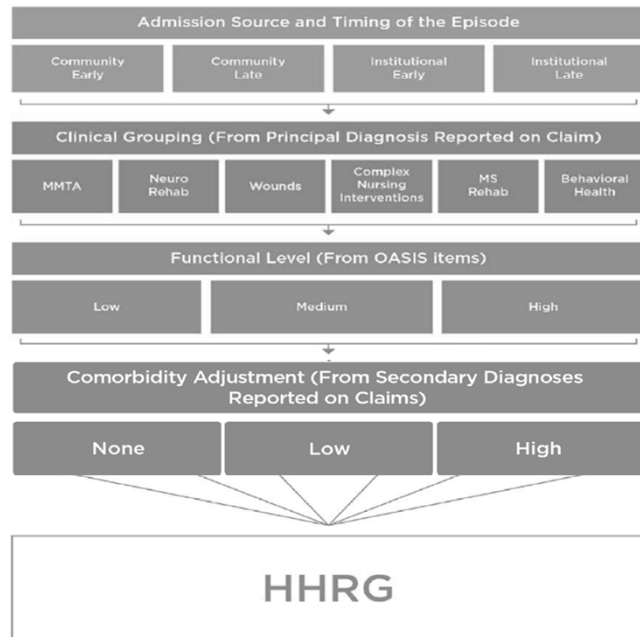


- Looking at the Process of Reimbursement Rules Changes
- Industry Response – An Alternative to HHGM

PDGM Key Elements

- HHPPS will be replaced by PDGM which will be the most significant change in home care in 20 years.
- Payment will rely on clinical characteristics and be more patient focused.
 - Two 30-day billing cycles within on 60 day episode
 - Elimination of therapy as a reimbursement driver
 - New methodology for LUPA determination

Patient-Driven Groupings Model Elements



Other Key PDGM Elements

- RAPs (Request for Anticipated Payments)
 - Newly enrolled HHAs as of 1/1/19 will file RAP but are exempt from receiving RAP payments
 - Early episode RAP split 60/40 and late episode RAP split 50/50
- PEPs (Partial Episode Payments)
- Outliers based on 30 day unit of payment
- LUPAs have variable thresholds based on HIPPS code –
 - LUPA rates are paid for one less than the threshold listed
 - Thresholds ranges from 2 visits – 6 visits

Key Points: PDGM/LUPAs

- LUPA thresholds range between 2-6 visits under PDGM
- PDGM LUPA ‘speak’ is that you will be paid by the visit for visits less than the threshold (EX: A ‘4 visit LUPA’ means reimbursement by the visit if 3 visits or less)
- LUPA thresholds vary based on clinical grouping and episode timing
- Clinical Groupings with highest LUPA % are in complex nursing, MS Rehab and in Wounds clinical groupings(2nd 30-day period)
- LUPA thresholds will be evaluated annually by CMS

60 Day Care Episode VERSUS 30 Day Unit of Payment

- What will be **different**?
 - Bill 60 day episode in two 30 day increments
 - Two RAPs and Two Final Claims Submitted
 - All PDGM Elements derived from final claim except functional scoring which comes from OASIS
- What stays the **same**?
 - Orders for 60 days
 - POC for 60 days
 - Responsible to keep patients out of hospital and ED for 60 days
 - OASIS Timepoints
 - 5 Star Ratings/VBP reflect changes between SOC/ROC and Discharge

PDGM HIPPS CODE

Each character of the Health Insurance Prospective Payment System (HIPPS) is associated with the PDGM elements.

| HIPPS Code | |
|---------------------------------|--------|
| 1st position (Source & Timing) | 2 |
| 2nd position (Clinical Group) | A |
| 3rd position (Functional Level) | C |
| 4th position (Comorbidity) | 1 |
| 5th position (Placeholder) | 1 |
| HIPPS Code | 2AC11 |
| Case-mix weight | 1.4415 |

PDGM: Operational Success HIPPS Code Structure

| Position #1 Source & Timing | Position #2 Clinical Group | Position #3 Functional Level | Position #4 Co-Morbidity | Position #5 Placeholder |
|--------------------------------|---|---------------------------------|-----------------------------|----------------------------|
| Community Early 1 | MMTA – Other Neuro Rehab | A Low B | A No | 1 1 |
| Institutional Early 2 | Wounds Complex Nursing | C Medium D | B Low | 2 |
| Community Late 3 | MS Rehab Behavioral | E High F | C High | 3 |
| Institutional Late 4 | MMTA – Surgical Aftercare MMTA – Cardiac MMTA – Endocrine MMTA – GI/GU MMTA – Infectious MMTA – Respiratory | G H I J K L | | |

RAPs Under PDGM

- Must be in “paid” status before corresponding claim can be billed & paid
 - Subject to auto-cancellation & payment recoupment by MAC when corresponding claim is not successfully received timely
 - 60 days from end date of 30-day payment period, or
 - 60 days from date RAP is paid,
 - Whichever date is greater

Claims Under PDGM

- Required for each 30-day payment period
 - Not required to be billed sequentially
 - Required to have corresponding RAP in “paid” status
 - Paid full claim amount less recoupment of RAP payment
 - Subject to payment recoding & adjustments, *if applicable*
- All payment periods subject to same billing requirements as PPS claims
- Claims for SOC or Recert 30 day payment periods subject to OASIS validation
- Pending CMS guidance re: claims for subsequent 30 day payment periods

PDGM Revenue Cycle Operational Issues

- Data collection timing
 - Admission source & timing data collection required for each 30-day payment period
 - Diagnosis coding requirements for billing transactions
- Documentation management
 - POC remains applicable for 60-day episode vs. 30-day payment period while interim orders may apply to only one 30-day payment period
 - Visit & NRS documentation confirmation required for billing each 30-day payment period vs. 60-day episode

ADMISSION SOURCE & TIMING

Facts: Admission Source & Timing

- Industry history reveals more resource/costs for patient admitted from facility
- Facility includes: LTAC, SNF, IRF IPF, Hospital
- Includes facility stay within 14 days prior to home health admission
- Patients discharged from institutional setting require more time to get back to functional level
- Industry history reveals more resource/costs for patient during the first 30 days of the episode
- Related to front loading and prevention of re-hospitalization
- All other 30 day periods are considered 'late' unless a 60 day gap exists between episodes

Episode Timing and Referral Source

| Episode Timing | Percent of Periods |
|----------------|--------------------|
| EARLY | 35.5% |
| LATE | 64.5% |

| Referral Source | Percent of Periods |
|-----------------|--------------------|
| Institutional | 22.2% |
| Community | 77.8% |

Source: McBee – 2017 Claims Data

Average Payments by Admission Source

| Community vs. Institutional | Average Full Period Payment |
|-----------------------------|-----------------------------|
| Institutional | \$2,260.65 |
| Community | \$1,545.51 |

Source: McBee – 2017 Claims Data

Admission Source & Timing Examples

Example #1

SOC December 1st, discharged from SNF November 28th; LOS 47 days:

- First 30 day period=institutional early
- Second 30 day period=community late

Example #2

1st SOC August 28th, discharged from IPF August 10th, discharged from HH October 15th; LOS 49 days; 2nd SOC December 15th; LOS 28 days

- First 30 day period=community early
- Second 30 day period=community late
- Third 30 day period=community early

Payment Impact: 1st 30 Day vs. 2nd 30 Day Period

Primary Dx Infection of amputation stump, right lower extremity

Early & Institution – \$2,112.75

- 11 Visits
- Clinical Grouping = MMTA Infection
- Low Comorbidity
- Functional Score of 41

Late & Community – \$1,146.40

- 11 Visits
- Clinical Grouping = MMTA Infection
- Low Comorbidity
- Functional Score of 41

Admission Source & Timing Considerations

- Know your admission source trends for past 6 months
- Know your timing trends for PDGM related to past 6 months data
- Revenue will be less for late 30 day units of payment
- Revenue will be less for patients from the community
- Consider intake re-design

CLINICAL GROUPINGS & ACCEPTABLE CODES

PDGM Clinical Groupings

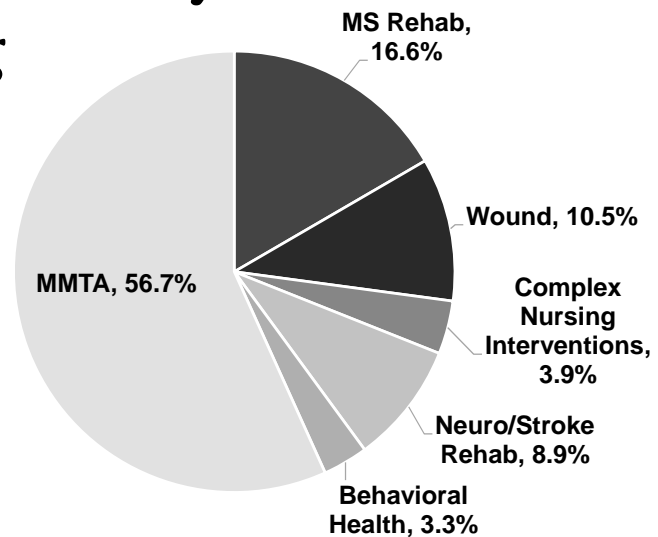
| Clinical Groups | The Primary Reason for the Home Health Encounter is to Provide: |
|---|--|
| Musculoskeletal Rehabilitation | Therapy (physical, occupational or speech) for a musculoskeletal condition |
| Neuro/Stroke Rehabilitation | Therapy (physical, occupational or speech) for a neurological condition or stroke |
| Wounds – Post-Op Wound Aftercare and Skin/Non-Surgical Wound Care | Assessment, treatment & evaluation of a surgical wound(s); assessment, treatment & evaluation of non-surgical wounds, ulcers, burns, and other lesions |
| Behavioral Health Care | Assessment, treatment & evaluation of psychiatric conditions |
| Complex Nursing Interventions | Assessment, treatment & evaluation of complex medical & surgical conditions including IV, TPN, enteral nutrition, ventilator, and ostomies |
| Medication Management, Teaching and Assessment (MMTA) | |
| MMTA –Surgical Aftercare | Assessment, evaluation, teaching, and medication management for surgical aftercare |
| MMTA – Cardiac/Circulatory | Assessment, evaluation, teaching, and medication management for cardiac or other circulatory related conditions |
| MMTA – Endocrine | Assessment, evaluation, teaching, and medication management for endocrine related conditions |
| MMTA – GI/GU | Assessment, evaluation, teaching, and medication management for gastrointestinal or genitourinary related conditions |
| MMTA – Infectious Disease/Neoplasms/Blood-forming Diseases | Assessment, evaluation, teaching, and medication management for conditions related to infectious diseases, neoplasms, and blood-forming diseases |
| MMTA –Respiratory | Assessment, evaluation, teaching, and medication management for respiratory related conditions |
| MMTA – Other | Assessment, evaluation, teaching, and medication management for a variety of medical and surgical conditions not classified in one of the previously listed groups |

Clinical Groupings

Primary Diagnosis

- MMTA is expected to include the largest number of 30-day episodes
- Episode periods that can't be assigned to a clinical group because the primary diagnosis code was:
 - Non-specific;
 - Unlikely to have required skilled home health care; or
 - Indicative of a diagnosis that was too acute for home health care
- Claims containing periods that are assigned a diagnosis that does not map to a clinical group will be rejected and returned to provider for more definitive coding

Historical Breakdown by Clinical Grouping



Source: CMS.gov

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PDGM Clinical Groupings Facts

- Therapy Visits no longer major driver for reimbursement
- Focus on functionally improving our patients remains
- Wound care now top paying clinical grouping
- Clinically Complex Care now clinical grouping

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Impact of Coding in PDGM

- Two of five elements that calculate PDGM payment are based on diagnosis coding:
 - Clinical Groupings
 - Co-morbidities
- Coding is based off the claim versus OASIS
- Diagnoses on the POC needs to match the claim
- May collect up to 24 codes reflective of the primary diagnosis and any co-morbid conditions

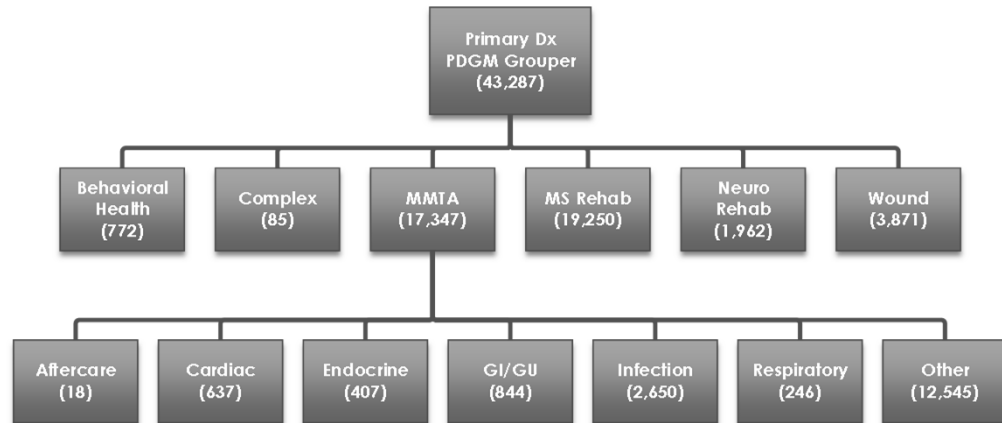
PPS vs PDGM Comparison of Top Diagnosis Codes by Revenue

- Top Diagnosis codes in each PDGM Clinical Group
- PDGM Revenue is lower in 3 of the 6 Groups
- Variance is significant compared to national PPS rates are reimbursed today

| Clinical Group | ICD Code | ICD-10 Description | Avg. PPS \$ | Avg PDGM \$ | Rev. Change |
|---------------------------|----------|---|-------------|-------------|-------------|
| Wounds | E11.621 | Type 2 diabetes mellitus with foot ulcer | \$ 2,817 | \$ 3,695 | 31.2% |
| MMTA - Endocrine | E11.65 | Type 2 diabetes mellitus with hyperglycemia | \$ 2,687 | \$ 2,877 | 7.1% |
| Behavioral Health | F03.90 | Unspecified dementia without behavioral disturbance | \$ 3,116 | \$ 2,438 | -21.8% |
| Neuro Rehab | G20. | Parkinson's disease | \$ 3,927 | \$ 3,245 | -17.4% |
| MMTA - Other | I10. | Essential (primary) hypertension | \$ 2,764 | \$ 2,725 | -1.4% |
| MMTA - Cardiac | I11.0 | Hypertensive heart disease with heart failure | \$ 2,926 | \$ 2,992 | 2.2% |
| MMTA - Respiratory | J44.1 | Chronic obstructive pulmonary disease w (acute) exac. | \$ 2,902 | \$ 3,034 | 4.5% |
| MMTA - GI/GU | N39.0 | Urinary tract infection, site not specified | \$ 3,053 | \$ 2,916 | -4.5% |
| MMTA - Infectious | T81.4XXA | Infection following a procedure, initial encounter | \$ 3,074 | \$ 2,881 | -6.3% |
| Complex Nursing | Z46.6 | Encounter for fitting and adjustment of urinary device | \$ 2,604 | \$ 2,805 | 7.7% |
| MS Rehab | Z47.1 | Aftercare following joint replacement surgery | \$ 3,239 | \$ 2,628 | -18.9% |
| MMTA - Surgical Aftercare | Z48.812 | Encntr for surgical afctr following surgery on the circ sys | \$ 2,972 | \$ 2,927 | -1.5% |

Source: SHP

Breakout of Acceptable Primary Diagnosis



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Unacceptable Primary Diagnosis

- 9 of top 50 primary diagnoses* from 2015 – 2017 are not on the acceptable list

| | |
|---------------|--|
| M54.5 | Low back pain |
| M62.81 | Muscle weakness (generalized) |
| R26.2 | Difficulty in walking, not elsewhere classified |
| R26.81 | Unsteadiness on feet |
| R26.89 | Other abnormalities of gait and mobility |
| R26.9 | Unspecified abnormalities of gait and mobility |
| R29.6 | Repeated falls |
| R53.1 | Weakness |
| Z48.89 | Encounter for other specified surgical aftercare |

Source: SHP

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Unspecified/Symptom Codes

- CMS expects whenever possible, the more specific codes to be used
- They see code descriptions with “unspecified” in general not to be valid
- Some unspecified codes are allowed in such cases when the exact types of injury is unknown i.e. fractures
- They do expect home health clinicians to report laterality even if not documented by the provider
- CMS expects clinicians to investigate the cause of symptom codes, obtain provider confirmation and assign that code

Muscle Weakness (M62.81)

- CMS has been citing since 2008 their concern with this code
- Has been in the top 5 primary diagnoses over the past several years
- CMS believes muscle wasting and atrophy codes would be more appropriate
- Need to determine underlying cause for the muscle weakness

Primary Diagnoses Changes in the 2nd 30 Day Period

- If the primary diagnosis changes between the first and the second 30-day periods, then the claim for the second 30-day period would reflect the new diagnosis
- CMS needs to provide guidance on what will be required if the diagnosis does change between contiguous 30 day periods

PDGM FUNCTIONAL LEVELS

PDGM Case Mix Adjustment Model

Functional Levels

- Patients are categorized into one of three levels based on the relationship between functional and cognitive status
 - Patients will be classified as either a low, medium or high functional level
 - Anticipated that roughly 33% of periods care will fall into each of the categories
- Classification is based on points accumulated from several OASIS Assessment Functional items:
 - Similar to the functional levels under the HHPPS system
 - With the addition of 2 new categories:
 - M1800: Grooming
 - M1033 Risk of Hospitalization

Functional Levels (cont.)

Functional Item Comparison

| Functional OASIS Items | Current Payment System | PDGM |
|---|------------------------|------|
| M1800: Grooming | No | Yes |
| M1810: Current ability to dress upper body safely | Yes | Yes |
| M1820: Current ability to dress lower body safely | Yes | Yes |
| M1830: Bathing | Yes | Yes |
| M1840: Toilet Transferring | Yes | Yes |
| M1850: Transferring | Yes | Yes |
| M1860: Ambulation/Locomotion | Yes | Yes |
| M1033: Risk of Hospitalization | No | Yes |

Functional Level (cont.)

Functional Score-New Consideration



M1800 Grooming:

Current ability to tend safely to personal hygiene needs (i.e., washing face and hands, hair care, shaving or make up, teeth or denture care, fingernail care).

0 - Able to groom self unaided, with or without the use of assistive devices or adapted methods.
 1 - Grooming utensils must be placed within reach before able to complete grooming activities.
 2 - Someone must assist the patient to groom self.
 3 - Patient depends entirely upon someone else for grooming needs.



M1033 Risk for Hospitalization:

Which of the following signs or symptoms characterize this patient as at risk for hospitalization? (Mark all that apply.)

- 1 - History of falls (2 or more falls - or any fall with an injury - in the past 12 months)
- 2 - Unintentional weight loss of a total of 10 pounds or more in the past 12 months
- 3 - Multiple hospitalizations (2 or more) in the past 6 months
- 4 - Multiple emergency department visits (2 or more) in the past 6 months
- 5 - Decline in mental, emotional, or behavioral status in the past 3 months
- 6 - Reported or observed history of difficulty complying with any medical instructions (for example, medications, diet, exercise) in the past 3 months
- 7 - Currently taking 5 or more medications
- 8 - Currently reports exhaustion
- 9 - Other risk(s) not listed in 1 - 8
- 10 - None of the above

Functional Level (cont.)

- Functional points are awarded based on CMS algorithms from answers provided on the OASIS Assessment functional items and the clinical grouping
- Total score determines whether it is low, med or high functional adjustment
- Risk for hospital (M1033) will only get points if 4 or more of the first 7 items are checked

Functional Level (cont.)

OASIS Scoring

OASIS Points Table

| Variable | Response | | |
|--|-------------------------|------------|--------|
| | Category | Responses | Points |
| M1800: Grooming | 1 | 2, 3 | 4 |
| M1810: Current Ability to Dress Upper Body | 1 | 2, 3 | 6 |
| M1820: Current Ability to Dress Lower Body | 1 | 2 | 5 |
| | 2 | 3 | 11 |
| M1830: Bathing | 1 | 2 | 3 |
| | 2 | 3, 4 | 13 |
| | 3 | 5, 6 | 21 |
| M1840: Toilet Transferring | 1 | 2, 3, 4 | 4 |
| M1850: Transferring | 1 | 1 | 4 |
| | 2 | 2, 3, 4, 5 | 8 |
| M1860: Ambulation/Locomotion | 1 | 2 | 10 |
| | 2 | 3 | 12 |
| | 3 | 4, 5, 6 | 24 |
| M1032: Risk of Hospitalization | 4 or more items checked | From 1-7 | 11 |

Functional Level (cont.)

Thresholds Based on Clinical Grouping

| Clinical Group | Low | Medium | High |
|--|------|--------|------|
| Behavioral Health | 0-36 | 37-52 | 53+ |
| Complex Nursing Interventions | 0-38 | 39-58 | 59+ |
| Musculoskeletal Rehabilitation | 0-38 | 39-52 | 53+ |
| Neuro Rehabilitation | 0-44 | 45-60 | 61+ |
| Wound | 0-42 | 43-61 | 62+ |
| MMTA - Surgical Aftercare | 0-24 | 25-37 | 38+ |
| MMTA - Cardiac and Circulatory | 0-36 | 37-52 | 53+ |
| MMTA - Endocrine | 0-51 | 52-67 | 68+ |
| MMTA - Gastrointestinal tract and Genitourinary system | 0-27 | 28-44 | 45+ |
| MMTA - Infectious Disease, Neoplasms, and Blood-Forming Diseases | 0-32 | 33-49 | 50+ |
| MMTA - Respiratory | 0-29 | 30-43 | 44+ |
| MMTA - Other | 0-32 | 33-48 | 49+ |

PDGM: Interdisciplinary Collaboration

- Interdisciplinary collaboration is key to assure an accurate assessment of the patient's needs so we can provide appropriate care by the appropriate disciplines
 - Interdisciplinary case conferences on new SOC and intervals through out the episode
- Assessment of the patient's ability to perform tasks by direct observation (preferred) as well as reports from the patient, clinicians, care staff, and/or family. Include the task as part of their daily routine and not as an isolated task.
- Education and competency of all disciplines on OASIS D
- Development of interdisciplinary realistic goals for the patient

PDGM Intradisciplinary Care Coordination

- Evaluate the need for remote monitoring to reduce the need for additional skilled visits.
- Identify generalized skill for all disciplines to reinforce at each visit such as medication management.
- Identify unique skills to be provided by a specific discipline.
- Have therapist support daily routines instead of focus on “HEP.”
- Consider aides to reinforce daily routines such as transfers, bathing and dressing.

CO-MORBIDITY CODES

Secondary Diagnoses Source of Truth

- Three Instructions:
 - Claim-ICD 10 guidelines
 - OASIS-diagnosis that impacts the POC
 - POC-any known diagnosis per COPs
- *Current Medicare Claims Processing Manual, Chapter 10 will need to change for PDGM:*
- “secondary diagnoses on the claim match the diagnoses on the OASIS as reported in M1022.”

PDGM Case Mix Adjustment Model Comorbidity Adjustment

- Patients are categorized into one of three levels based on the presence of secondary diagnoses
 - Up to 24 secondary diagnosis may be included on a home health claim
 - Patient comorbidity classifications are:
 - None: no secondary diagnosis exists or does not meet the criteria for comorbidity adjustment
 - Low: 1 secondary diagnosis that falls within one of the home health specific individual comorbidity subgroups that are associated with higher resource utilization
 - High: 2 or more secondary diagnosis reported within the comorbidity subgroup interaction that are associated with higher resource utilization . Consists of one diagnosis from 2 different sub groups.
 - Comorbidity category can increase PDGM payment up to 20%

Comorbidity Adjustment (cont.)

- Only one comorbidity adjustment is allowed
- Highest level will be assigned
- CMS will continue to monitor for additional levels or subgroups
- Remember coding guidelines must be followed to assign the appropriate diagnosis

Comorbidity Adjustment (cont.)

- The following clinical categories were used to group comorbidities within PDGM:

| | |
|--|---|
| Heart Disease | Neoplasms |
| Respiratory Disease | Genitourinary and Renal Disease |
| Circulatory Disease and Blood Disorders | Skin Disease |
| Cerebral Vascular Disease | Musculoskeletal Disease or Injury |
| Gastrointestinal Disease | Behavioral Health (including Substance Use Disorders) |
| Neurological Disease and Associated Conditions | Infectious Disease |
| Endocrine Disease | |

Upcoming HHFMA PDGM Webinars

- 5/9: Operations Impact: Referral Source & Intake
- 5/21: Operations Impact: 30 day periods, LUPAs, Supplies
- 6/6: Coding/Documentation Review/Revenue Cycle
- 7/11: Interdisciplinary Considerations
- 8/15: EMR Readiness
- 8/16: Clinical Management of PDGM Risks

For more information and to register, visit:
<http://www.nahc.org/pdgm-webinars>

Upcoming NAHC Events

Financial Management Conference and Expo

July 14-16, 2019 | Chicago, IL

fmc2019.NAHC.org

Home Care and Hospice Conference and Expo

October 13-15, 2019 | Seattle, WA

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