

Ronald Sterling

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- Ron advises practices, and healthcare organizations on EHRs and Medical Billing tactics and strategies. Ron has analyzed software from over 150 vendors. He is a frequent speaker to a variety of organizations on MACRA/MIPS, HIPAA Security, Quality, and Medical Professional Liability. Ron has contributed over 250 articles to a wide range of publications including Medical Economics.
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Objectives

- 1. Identify clinical process issues associated with clinical notes, patient portal activities, patient service orders, messages and other important activities.
- 2. Describe the available tools to support clinical process for each class of patient information.
- 3. Explain why having an effective clinical process improves relationships with patients and creates efficient electronic health record management.



Why Do HCOs/Practices Need a Clinical EOD?

- EHR Records are Vulnerable
- Patient Service Expectations
 - First Response
 - Final Resolution/Recommendation
- Due Diligence to Protect Patient Records
 - Avoid Degradation
 - Maintain Accuracy and Consistency

Clinical EOD Objectives

- Verify Record Standards
- Maintain Integrity of Patient Records
- Protect Against
 - Quality Lapses
 - Fraud Claim
 - Medical Professional Liability
- Support Professional and Industry Standards



EOD Addresses Key EHR Requirements

- HIPAA Security Requirements
 - Accountable for Integrity
 - Assure Accessibility
- EHRs Maintain Information on Performance
 - Audit Trails
 - Connections Between Key Documents
 - Monitoring Practice Activities

EOD Addresses Key EHR Requirements

- Managing Increasing Number of Electronic Interactions
 - Patients
 - Messages
 - Patient Access to Information
 - Remote Patient Monitoring Systems
 - Providers
 - Transition of Care
 - Labs
 - Diagnostic Tests and Results

EOD Addresses Key EHR Requirements

- Proving Provider Effectiveness in "Stretching the Clinic"
 - Meeting Evolving Standards
 - Patient Centered Medical Home (PCMH)
 - Patient Centered Specialty Practice (PCSP)
 - Required to Meet MACRA
 - Merit Based Incentive Payment System
 - Moving Patients to Alternative Payment Models

Contextual Question for EOD

- •What is your most pressing concern with the integrity of your patient's EHR records?
 - 1. The quality of the documentation.
 - 2. The way we use the EHR.
 - 3. Problems the vendor will not fix.
 - 4. Changes to Healthcare Industry that cannot be managed by our EHR.
 - 5. Technology changes that trigger changes to our system with no apparent benefit.

Contextual Question for EOD

- •Do you currently use an End of Day process for your EHR?
 - 1. Never
 - 2. Sometimes
 - 3. Daily





End of Day (EOD) Process

Establish EOD Standards

- Standards Based on:
 - Standard of Care Requirements
 - ACO/Payer Contracts
 - Clinical Operations
 - EHR Features
 - Product Use
 - Practice
 - Services
 - Doctors



- Notes Signed Within X Hours/Days
 - Regular Office Visits
 - eVisits
 - Evolving Activities (Ex. ACO Support)
- EHR Interface with PMS/Billing
 - Accuracy
 - Timeliness
 - ICD10 Coding
 - Changes
 - Substantiation

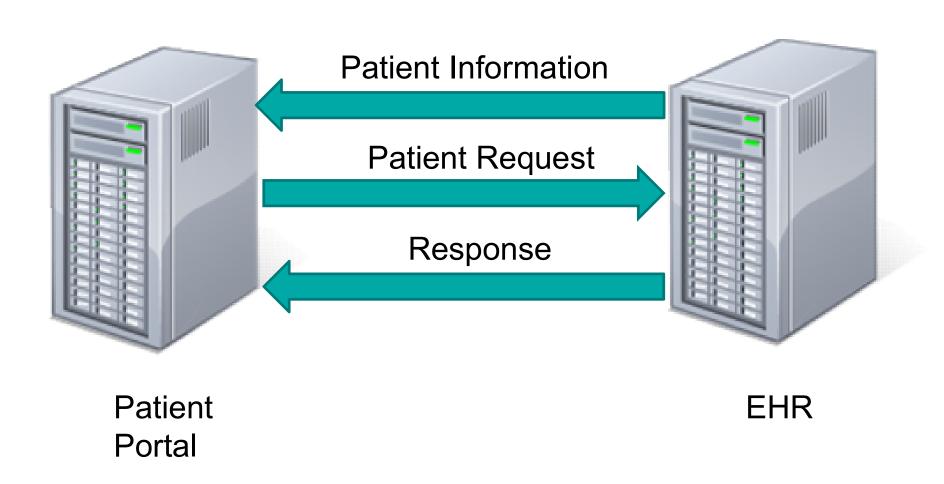


EOD Checklist Items

- Reconcile
 - Charges
 - Appointments
 - Cancellations
 - No Shows

 Supporting Documentation for Clinically Significant Events

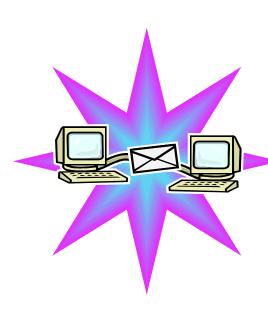
Patient Portal



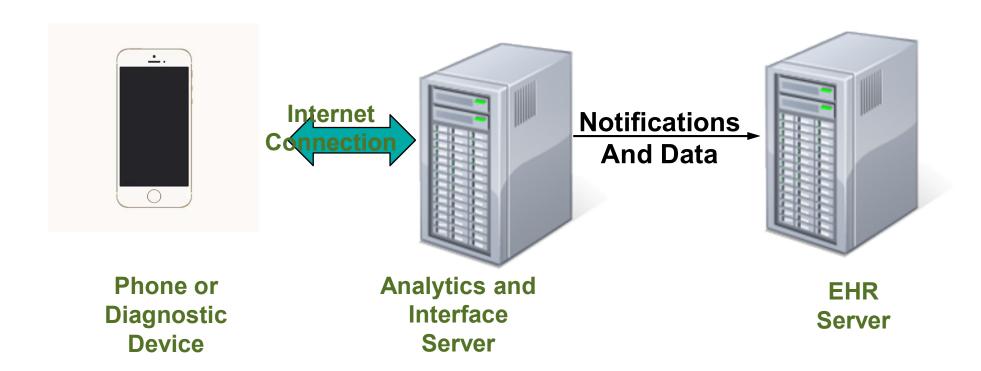
- Patient Portal Traffic
 - Patient Submission of Information
 - New Patients
 - Follow Up
 - Turnaround Time
 - Follow Up on Undelivered Messages and Items
 - Documentation Supports Care Standards



- Outgoing and Incoming Electronic Traffic Check
 - Rx
 - Transition of Care
 - Outgoing Referral
 - Incoming Result
 - Lab Results
 - Patient Orders
 - Other Results



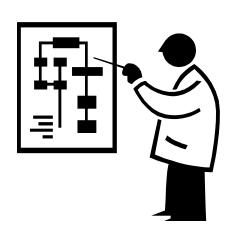
Remote Patient Monitoring System



- Remote Patient Monitoring Systems (RPMS)
 - Provisioning of Devices and Equipment
 - Alert Triggers Properly Set
 - Status Checks may be Required More than Once a Day
 - Alert Receipt
 - Overdue Readings and Reports
 - Problematic Trends
 - Timely Alert Response
 - Objective Measures
 - Subjective Submissions
 - Timely EHR Recording



- Workflow Management
 - Patient Appointments Cleared and Completed
 - Manage To Dos and Messages
 - Part of Patient Service Strategy
 - Status and Response by Type



- Incoming Documents/Images
 - Status of Items to be Indexed
 - Routing of Indexed Items
 - Documentation of Decisions
 - Changes to Care Plan
 - Document Patient Notification



- Quality Assurance
 - Documentation Standards
 - Outlier Detection Treatment and/or Management
 - Remediation Standards
 - MIPS
 - Quality
 - Clinical Improvement



- Quality Patient Services
 - Procedure/Surgery Follow Up
 - Referral Follow Up
 - Reminder Transmission
 - Reminder Follow Up
 - Health Maintenance Items
 - Outstanding Orders
 - Obsolete Orders
 - Patient Refusing of Recommendations





Managing End of Day (EOD)

Implementing EOD

- Establish Supporting Policies and Procedures
 - Empower Process
 - Assure Provider and Staff Support and Compliance
 - Mandate Corrective Actions and Maintenance
- Tracking EOD is an Operational Issue
 - Start with Basics and Extend
 - Performed Daily by Operational Staff
 - May Include Periodic Items

Managing EOD

- Maintain Statistics to Prove Performance
 - ACO/Alternative Payment Model
 - Payer
 - Contract
 - Patient Population
 - Provider
 - Location



Periodic Checking

- Periodic Reporting on Standards
 - Performance
 - Trends
- Develop and Maintain Issues Lists
 - Privacy and Security
 - Procedures
 - Clinical Content
 - Workflow



Parting Question

- •What is the most important benefit you expect from the End of Day process we discussed today?
 - 1. Prepare for Quality Based Care
 - 2. Improve Patient Care
 - 3. Improve Operations
 - 4. Meet HIPAA Security Requirements
 - 5. Improve Our Clinical Records

EOD Reporting

- Maintain Statistics by
 - Provider
 - Location
- Report on Standards
 - Performance
 - Trends
- Management



Periodic Checking

- Review Month Results and Trends
- Review Issues and Problems
- Develop and Maintain Issues Lists
 - Privacy and Security
 - Procedures
 - Clinical Content
 - Workflow



Go Forward Plan

- •Monitor EHR Vendor tools to support EOD under evolving payment and performance systems.
 - MIPS
 - Alternative Payment Model
- Maintain EHR Documentation and Performance Standards
 - Align with evolving revenue models (ACO, Shared Savings, PCMH, PCSP, etc.)

Significance of EOD

- EOD is an important strategy to protect EHR based patient records.
- Lack of an EOD process can undermine the use of the EHR and the integrity of the patient record.
- EOD offers a strategic view of patient records and services to support evolving patient service and operational standards as well as assure optimum reimbursement and incentive payments.



- Referrals
 - Referral Tracking by Stage
 - Time to Visit
 - Supporting Documentation
 - Follow Up with PCP/Referring Doctor/HCO
 - Report to PCP/Referring Doctor/HCO
 - Survey PCP/Referring Doctors/HCO

- Messages
 - Messages Over Portal
 - Incoming Calls Answered At Time of Call
 - Time to Answering Message
 - Time to Patient Reply
 - Follow Up and Remediation of Messages

- Clinical Call Center
 - Monitoring Remote Patient Information and Secure Messages
 - Handling of Scripted Situations
 - Completeness of Documentation
 - Escalation within Practice/Call Center
 - Appropriateness of Issues Passed to Doctors
 - Coordination with Practice Locations/Units
 - Additional Scripting Situations

- Orders
 - Patients with Go Forward Treatment Plans
 - Treatment Plan Item Aging
 - Percent of Compliance
 - Automatic Order Management
 - On Time Surgery/Procedure Percentage
 - Surgery/Procedure Order Aging Analysis
 - Closure of Orders on a Timely Basis

- Clinical Notes
 - Outstanding Services Requiring Clinical Content
 - Notes Recorded with Clinical Content
 - Appropriate Use of Free Text Notes
 - Proper Coding of Services and Problems
 - Signed Notes within Established Time
 - Notes Outstanding Beyond Allowed Time
 - Aging of Note Creation to Signing

- Patient Service
 - Patients Using Technology Enabled Tools
 - Patient Portal
 - RPMS
 - Timeliness of Records Available to Patient
 - Timeliness of Service Response by Service Channel
 - Percentage of Patient Service Items by Channel

- Clinical Workflow
 - Time Statistics on Visit Steps
 - Analysis of Workflow Deviations

Backlog of To Do and Messages by Type

Aging of To Do and Messages by Type



Questions?

THANK YOU