



# Massachusetts Mondays

## *Getting Ready for ICD-10*

June 8, 2015

Noon -1 p.m. ET

Dial Toll-Free: **1-855-824-7376**

Conference ID: **34780001**

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# Agenda



MASSACHUSETTS

- Panelist Introductions
- BCBSMA Update
- Get ICD-10 Ready! One Small Practice's Experience
- Q&A
- Wrap Up

## Submit Questions for Q&A Session

- To ask a question, please use the Q&A window
  - Type your question in the Q&A box and click “Ask.”
  - Questions will be answered in the order of receipt at the end of the session as time allows.



- If we are unable to address your question during the call, we will do our best to answer them through our various communications channels.

# Panelists



## **Gerry Johnston**

*Director, Enterprise Program Management Office and Government Mandates*



## **James Quest**

*Director, ICD-10 Program*



## **Leann DiDomenico**

*Administrative Director, Performance Pediatrics*



## **Daniel Kobrin**

*Senior Performance Consultant, Member and Provider Communications*



# Blue Cross Blue Shield of Massachusetts ICD-10 Update



- On track to accept ICD-10 based transactions on October 1, 2015
- Completed end-to-end testing
- Continue to reach out to providers to encourage and support ICD-10 readiness



## ICD-10 Provider Testing Update



- Completed comprehensive MHDC-led provider testing initiative
- All major payers and many Massachusetts provider organizations participated
- Participants validated the end-to-end ability to code, submit, receive, process, and pay ICD-10 claims transactions
- No further end-to-end testing is planned
- Providers can still perform claim self-service validation testing (Acknowledgement Testing) with us

# Provider Testing Detail



## **Inpatient Testing**

- 22 provider entities representing 46 testing facilities
- 1,565 provider-coded pairs of ICD-9 and ICD-10 837's received

## **Professional Testing**

- 5 provider entities representing 28 testing facilities
- 676 provider-coded ICD-9 and ICD-10 837's received

## **Outpatient Testing**

- 3 provider entities representing 13 testing facilities
- 452 provider-coded ICD-9 and ICD-10 837's received

June 8, 2015

Leann DiDomenico  
Administrative Director  
Performance Pediatrics  
Plymouth, Massachusetts



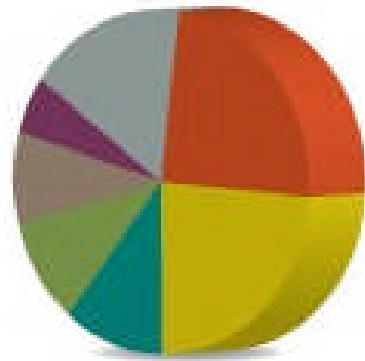
# Get ICD-10 Ready!

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What One Small Practice Has Done to Get Ready







## Including me, my practice/ institution has:

- No other physicians; I work solo (24.2%)
- Between 2 and 5 physicians (24.1%)
- Between 6 and 10 physicians (10.7%)
- Between 11 and 20 physicians (10.1%)
- Between 21 and 50 physicians (8.6%)
- Between 51 and 100 physicians (5.6%)
- More than 100 physicians (16.7%)

# About Performance Pediatrics

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- ▶ Primary-care pediatrics
  - ▶ Plymouth, Mass.
  - ▶ Opened in 2006
- ▶ Micro-practice
  - ▶ Half the volume of a typical practice
  - ▶ Half the overhead
    - ▶ 1:1 staff to FTE ratio
    - ▶ Paperless office
- ▶ Two providers
  - ▶ Terence R. McAllister, MD
  - ▶ Jennifer L. Byrne, CPNP
- ▶ Currently at capacity with 715 patients
  - ▶ 45-minute well exams
  - ▶ Run on time
  - ▶ Same-day appointments
  - ▶ Little-to-no wait for routine exams
- ▶ Small, not alone
  - ▶ IPA Boston Children's Hospital
  - ▶ Integrated EHR/PM System
    - ▶ Office Practicum
    - ▶ InstaMed



# Leann's Favorite ICD-10 Resources

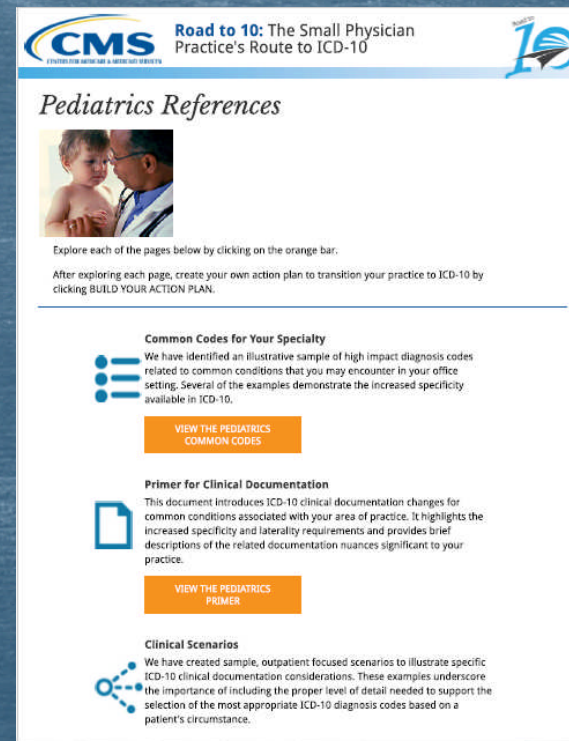
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- ▶ Centers for Medicare and Medicaid Services (CMS)
- ▶ Medical societies
- ▶ Professional organizations
- ▶ Existing vendors
- ▶ Established partnerships
- ▶ Payers
- ▶ Media



# Centers for Medicare and Medicaid Services (CMS)

- ▶ Main CMS ICD-10 site:  
<http://www.cms.gov/Medicare/Coding/ICD10/>
- ▶ Road to 10:  
<http://www.roadto10.org/>
- ▶ “Skim-able”
- ▶ Specialty specific information
- ▶ Action plan



The screenshot shows the 'Road to 10' website page for 'Pediatrics References'. The header includes the CMS logo and the text 'Road to 10: The Small Physician Practice's Route to ICD-10'. Below the header is a photo of a doctor examining a child. The main content area has three sections, each with an icon and a 'VIEW THE PEDIATRICS' button:

- Common Codes for Your Specialty**: We have identified an illustrative sample of high impact diagnosis codes related to common conditions that you may encounter in your office setting. Several of the examples demonstrate the increased specificity available in ICD-10. [VIEW THE PEDIATRICS COMMON CODES](#)
- Primer for Clinical Documentation**: This document introduces ICD-10 clinical documentation changes for common conditions associated with your area of practice. It highlights the increased specificity and laterality requirements and provides brief descriptions of the related documentation nuances significant to your practice. [VIEW THE PEDIATRICS PRIMER](#)
- Clinical Scenarios**: We have created sample, outpatient focused scenarios to illustrate specific ICD-10 clinical documentation considerations. These examples underscore the importance of including the proper level of detail needed to support the selection of the most appropriate ICD-10 diagnosis codes based on a patient's circumstance.

# Medical Societies

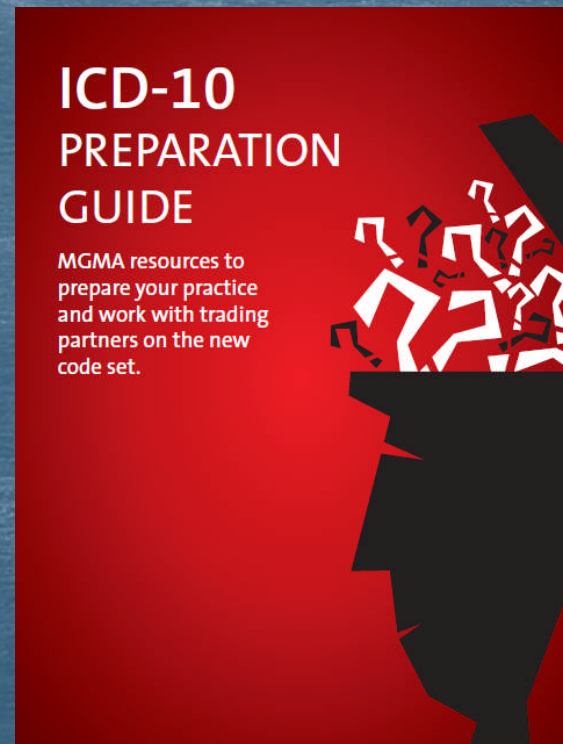
- ▶ American Academy of Pediatrics (AAP) tips
  - ▶ Date of Service
  - ▶ Inpatient split/outpatient don't split
  - ▶ ICD-10 **WILL NOT** impact CPT
- ▶ X placeholder example
  - ▶ Contusion of the right hip, initial encounter
  - ▶ S70.01XA

Pediatric Office Superbill 2015			
NEW	OFFICE VISITS	EST	IMMUNIZATIONS
	Clinical staff--5 min	99211	90700 DTap <7 y, IM
99201	Office/00--10 min	99212	90723 DTap-Hep B-IPV
	Office/00--15 min	99213	90698 DTap-Hib-IPV
99202	Office/00--20 min		90696 DTap-IPV
	Office/00--25 min	99214	90655 Flu, no preserv, trivalent, 6-35 mo
99203	Office/00--30 min		90656 Flu, no preserv, trivalent, <3 y
	Office/00--40 min	99215	90657 Flu, trivalent, 6-35 mo
99204	Office/00--45 min		90658 Flu, trivalent, <3 y
99205	Office/00--60 min		90655 Flu, no preserv, quadrivalent, 6-35 mo
			90656 Flu, no preserv, quadrivalent, <3 y
NEW	PREVENTIVE MEDICINE	EST	OTHER PROCEDURES
99381	<1 y	99391	92551 Screening test pure tone, air only
99382	1-4 y	99392	92552 Pure tone audiometry, air only
99383	5-11 y	99393	92567 Tympanometry
99384	12-17 y	99394	92583 Select picture audiometry
99385	18-39 y	99395	94010 Spirometry
PREVENTIVE MEDICINE COUNSELING			94060 Spirometry, pre/post-bronchodilator
99401	15 min		94640 Nebulizer
99402	30 min		94664 Demonstrate/teach inhal mod
99403	45 min		94760 Noninvasive ear/pulse oximetry single
99404	60 min		96110 Developmental screen #
99406	Smoking cessation--3-10 min		96127 Emotional/behavioral assessment #
99407	Smoking cessation--10 min		96360 IV infusion hydration--initial 31 min-1 hour
99408	AudL/DAST w/SBI--15-30 min		+96361 IV infusion hydration--each addl hour
99409	AudL/DAST w/SBI--30 min		99173 Vision screen, acuity
99421	Office consultation--15 min		99174 Instrument-based ocular screen
			99188 Application topical fluoride varnish
			OTHER
			INJECTIONS
			95115 Allergy injection, 1
			95117 Allergy injections, <t
			94372 Therapeutic prophylactic/dx inj SC/IM
			LABORATORY
			81000 Urinalysis nonauto w/ scope
			81002 Urinalysis nonauto w/o scope
			82272 Blood occult peroxidase actv qual feces, 1-3 spec
NEW	OFFICE VISITS	EST	OTHER MEDICATIONS
	Clinical staff--5 min	99211	J7611 Albuterol, inhal, concentrated, 1 mg
99201	Office/00--10 min	99212	J7612 Levabuterol, inhal, concentrated
	Office/00--15 min	99213	J7613 Albuterol, inhal, unit, 1 mg
99202	Office/00--20 min		J7614 Levabuterol, inhal, unit, 0.5 mg
	Office/00--25 min	99214	J7506 Prednisolone, oral, per 5 mg
99203	Office/00--30 min		J7510 Prednisolone, oral, per 5 mg
	Office/00--40 min	99215	J8540 Dexamethasone, oral, 0.25 mg #
99204	Office/00--45 min		Other
99205	Office/00--60 min		DIAGNOSIS
			R10.84 Abdominal pain, generalized
			R10.3- Abdominal pain, lower: 0 unspec; 1 RLQ; 2 LLQ; 3 periumbilical
			R10.1- Abdominal pain, upper: 0 unspec; 1 RUQ; 2 LUQ; 3 epigastric
			H93.29- Abnormal auditory perceptions: 1 rt; 2 lt; 3 bilat
			R73.09 Abnormal glucose level
			R25.0 Abnormal head movements
			P09 Abnormal neonatal screen
			R76.11 Abnormal TB test results
			By site*
			Abrasion, site
			L02.- Abscess, cutaneous /carbuncle/furuncle site
			_____ infectious _____ noninfectious
			L70.- Acne: 0 vulgaris; 1 conglobata; 2 varioliformis; 4 infantile; 8 other; 9 unspec
			F90.0 ADD
			F90.1 ADHD

# Professional Organizations

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- ▶ Medical Group Management Association (MGMA)
- ▶ Member community
- ▶ Books for sale
- ▶ Communications
  - ▶ Jan 2015 CMS ICD-10 tests
  - ▶ 81% success rate
  - ▶ Errors similar to ICD-9



# Existing Vendors

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## EHR/Practice Management

- ▶ Office Practicum
  - ▶ Eight years of ICD-9 and CPT success
  - ▶ ICD-10 webinars
  - ▶ Software updates

## Clearinghouse

- ▶ InstaMed
  - ▶ Integrated into Office Practicum
  - ▶ Has tested EMR-to-clearinghouse
  - ▶ Has tested clearinghouse-to-payer

# Established Partnerships

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- ▶ Pediatric Physicians' Organization at Children's Hospital (PPOC)
  - ▶ Independent Physicians' Association (IPA)
  - ▶ Training for providers and billers
  
- ▶ Post ICD-10 payer relations



Pediatric Physicians'  
Organization at Children's



# Payers

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- ▶ Major payers have demonstrated readiness
- ▶ Small payers make me nervous
  - ▶ Many ignore current CAQH operating rules
    - ▶ Electronic funds transfer (EFT)
    - ▶ Electronic remittance advice (ERA)



# Media

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- ▶ Physicians Practice

- ▶ My blog for Physicians Practice online:

- <http://www.physicianspractice.com/authors/leann-didomenico-mcallister>

- ▶ Daily headlines

- ▶ Overwhelming and emotional

- ▶ Massachusetts Medical Society's Media Watch

- ▶ Case in point: [www.icd10charts.com](http://www.icd10charts.com)



# Mistakes Abound

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- ▶ Check multiple sources

- ▶ Example: Split claims

- ▶ Speaker told the audience not to split claims

- ▶ CMS says to split claims:

- <http://www.cms.gov/Outreach-and-Education/Medicare-Learning-Network-MLN/MLNMattersArticles/downloads/SE1325.pdf>

- ▶ AAP says to split claims:

- <https://www.aap.org/en-us/professional-resources/practice-support/Coding-at-the-AAP/Documents/ICD10CM%20FAQ%206-2014.pdf>



# Questions & Discussion

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Leann DiDomenico  
LD@PerformancePediatrics.com

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